





WHAT IS NEXUS?

NEXUS promotes links and business between <u>Intellectual Property (IP)-owners holding screen adaptation</u> rights of various formats (including podcasts, musicals, games, stage-plays, press articles, short fiction, poems, online content, comics/graphic novels) and <u>screen producers</u> to foster <u>film/TV adaptations</u> of these creative assets. Nexus is part of <u>MIFF Industry</u>'s screen content financing event <u>MIFF 37°South Market</u>, which occurs each <u>August</u> during the opening days of the Melbourne International Film Festival (MIFF).

ADAPTATIONS:

Many film & TV projects are adaptations from various Australian IP sources; these are just a few examples:

- o Beloved indigenous stage-musical Bran Nue Dae became a high-grossing major 1990's movie
- o Respected stage-play *The Great* was adapted into a <u>TV-series</u> for US streaming service Hulu;
- o Henry Lawson's classic short story *The Drover's Wife* was adapted into a stage-play and then a 2022 film;
- o *Mortal Kombat* went from electronic game to big-budget Australian-shot film for Warner & HBO Max;
- Celebrated <u>novel</u> Holding the Man was adapted into a <u>stage-play</u> and then later a <u>movie</u>;
- o **Superwog** was developed from a collection of <u>YouTube</u> clips into a popular ABC <u>TV-series</u>;
- o Banjo Patterson's classic <u>poem</u> *The Man From Snowy River* was adapted into a major 1980s movie
- Award-winning detective <u>novel</u> The Dry was adapted into a high-grossing big 2021 <u>film</u>;
- O Acclaimed 1980s stage-play Strictly Ballroom became Baz Luhrmann's 1992 film directing debut and a major hit!

Internationally, podcasts *WeCrashed* and *Homecoming* became popular TV shows for Apple TV+ and Amazon, respectively, TV miniseries *Pam & Tommy* had origins in a *Rolling Stone* article, while acclaimed film *Spotlight* was inspired by a series of articles in *The Boston Globe*, and Oscar-winning movie *Argo* was based on a major feature article in Conde Nast's *Wired* magazine. Even 1940s <u>board-game</u> Cluedo was adapted for both <u>TV & film</u>!

EVENT FORMAT:

37°South Market.

37°South's Nexus comprises:

- o A **bespoke diary** of up to eight (8) pre-scheduled one-to-one meetings between IP (screen adaptation) rights holders and screen producers who seek new content material to adapt for film and/or TV projects; o Networking event (light lunch and/or afternoon tea) and perhaps talk/panel.
- Note: The line-up of producers taking meetings each year differs so an IP Rights holder having participated in a previous edition of **Nexus** does not lessen the value of coming this year as there will be more screen producers to pitch to. And there's nothing better than in-person meetings & events for making new contacts and forming lasting bonds

HOW TO MAKE SUBMISSIONS:

- o Go to the Call for Submissions area of 37°South's website when applications open (each March/April)
- o For IP rights holders of creative assets, scroll down to application portal [e] > (for 37°South's Nexus)
- o Click on the APPLY button and read carefully the information page
- o Fill-out submission form (which includes your company particulars and details of IP (screen adaptation) rights for up to five (5) creative assets you will pitch to screen producers for film/TV adaptation) & submit by deadline
- o For producers wishing to receive pitches from IP rights holders at Nexus, but not also planning to register for 37°South's core BridgingTheGap script financing event (which includes Nexus opt-in entry), go to application portal [c] > (Producers Seeking New Content to Develop)

FURTHER INFORMATION TO ASSIST WITH SUBMISSIONS:

Nexus is about properties/creative assets with film/TV adaptation potential, and for which such adaptation rights are available. The 37°South Nexus IP-rights-holder submissions page has further information, the submission form itself and guidelines on how to use the form effectively. The form's major focus is "What makes this property/creative asset suitable for film and/or TV adaptation?" In considering this question some (but by no means all!) of the sample issues to take into account might include:

- Story+Character: What is it about the characters or plot that make this suitable for filming? Is there a very strong central character for example? Does it concern a well-known person or incident? Is it something with 'universal themes but strong local postcode'? Is the story unexpected? Does the story have a similar feel to another very successful movie or TV show?
- **Setting:** Is the story locale very contained (and therefore cost-efficient for shooting)? Or perhaps it is set somewhere especially famous or visually arresting?
- Track record: Does the creator / genre / format have a strong sales record? A definable following? Have any of the creator's other properties been successfully adapted for film/TV? Does this genre/format often translate well into film/TV? Companies with successful submissions chosen by 37°South to attend Nexus need to promptly confirm their full participation so as to secure their IP/creative-assets' inclusion in the Nexus Screen Rights Catalogue distributed to all film/TV producers attending