

## MIFF 37°South Market: Second-round applications open

**Second-round applications** are open for MIFF 37°South Market (03 - 06 August 2023), MIFF Industry's screen content development & financing event during the opening days of the Melbourne International Film Festival (MIFF).

Fostering **creative & commercial connections,** <u>37°South</u> enables producers to source, acquire, develop and screen content slates via individually-tailored diaries of bespoke meeting and networking opportunities.



Apply <u>before 15 May</u> to be eligible to **save 12%** off **37°South**'s regular fullprice admission fees. Producer applicants selected for **37°South**'s core **Bridging the Gap** module, for **just \$470**, receive a registration to the 16<sup>th</sup> edition of **37°South** which *includes* the following:

- Photo-lanyard pass to market floor and personal diary of meetings with screen content financiers/buyers (meetings allocated by 37°South personnel on basis of buyer preferences) at **Bridging the Gap**;
- Access to six (6) networking events (two cocktail functions and four mixer-lunches) and entry to State of Play talks;
- Choice to <u>opt-in</u> (at no extra cost) or <u>opt-out</u> of participating in the content-seeking <u>modules</u> of <u>PostScript&Direct</u>; and/or <u>Nexus</u> and/or <u>Books at</u>
   MIFF and the business development <u>modules</u> of <u>Team-Up</u> and/or <u>Link-Up</u>.

Time to apply for **MIFF** <u>37°South Market</u>!



## MIFF 37°South: Bringing a world of screen to Melbourne

With real-life screen financiers & buyers of myriad types & sizes on the ground seeking connections & collaboration with creatives & content from across Australia/NZ, 37°South brings a world of screen story financing to Melbourne at the start of each MIFF. Funded by the Victorian State Government since 2007 as its Principal Government Partner, 37°South's 15 editions so far have scheduled more than 32,000 meetings with such financing guests as 30west, Abacus, ABC, AGC, Amazon Prime, AMC, AMP, Anonymous, Apple, Arclight, Bankside, BBC, Beta, Blue Fox, Charades, Disney+, Electric, Elevate, Embankment, Epic, Exchange+Next, eOne, Federation, Film4, Filmology, Films Constellation, FilmNation, Film Seekers, Foxtel, Fulcrum, Gaumont, Hanway, Hi Gloss, Highland, Icon, Independent, Ingenious, Kaleidoscope, Kinology, Kismet, Koan, Level-K, Limelight, Logical, Madman, Magnolia, Maslow, Match Factory, Media Finance Capital, Memento, Millennium, Mind the Gap, MK2, Monster, Mubi, Myriad, Netflix, Neon, Odin's Eye, Participant, Pathe, Pivot, Playtime, Potential, Protagonist, Roadshow, SBS, Sharmill, Shoreline, Sierra-Affinity, Sphere, Stan, Starz, StudioCanal, Svensk, TF1, Trust Nordisk, Umbrella, Upgrade, Vendetta, Voltage, Wide, Wild Bunch, WME, XYZ.

Time to apply for MIFF 37°South Market!



Operating with Victorian Government funding since commencing in 2007, <a href="MIFF">MIFF</a>
<a href="MIFF">Industry</a> contributes to Melbourne's standing as a creative city and supports the Antipodean screen sector through selective-entry programs to foster creative connections & collaborations, including: <a href="MIFF">37°South Market</a>; <a href="Accelerator Lab">Accelerator Lab</a> for emerging directors; and <a href="MIFF">MIFF Premiere Fund</a> to support co-commissioning Australian stories that need telling into films which then premiere at MIFF</a>

#### PREMIERE FUND ON SMALL SCREEN

Coinciding with World Downs Syndrome Day, MIFF 2021 Premiere Fund (PF)-supported <a href="CHEF ANTONIO'S RECIPES FOR REVOLUTION">CHEF ANTONIO'S RECIPES FOR REVOLUTION</a> last month joined the <a href="SBS-On-Demand">SBS-On-Demand</a> menu, which also features NITV's award-winning fourpart <a href="serialisation">serialisation</a> of MIFF 2021 PF-supported feature documentary <a href="OFF">OFF</a> <a href="COUNTRY">COUNTRY</a>. Meantime, ABC-iView recently debuted <a href="TURN UP THE VOLUME">TURN UP THE VOLUME</a>, a drama series inspired by MIFF 2019 PF-supported feature documentary <a href="NO TIME">NO TIME</a> <a href="FOR QUIET">FOR QUIET</a> (also on <a href="ABC-iView">ABC-iView</a>).



#### PREMIERE FUND GOES NORTH

Congratulations to ArenaMedia's MIFF <a href="Premiere Fund">Premiere Fund</a>-supported <a href="BECAUSE WE HAVE EACH OTHER">BECAUSE WE HAVE EACH OTHER</a>, which was selected to have its North American premiere at Hot-Docs (after world-premiering at MIFF 2022 and international-premiering at Rotterdam 2023), and to fellow ArenaMedia <a href="Premiere Fund">Premiere Fund</a>-supported <a href="PETROL">PETROL</a>, which the <a href="New Yorker">New Yorker</a> lavished praise on after its North American debut at New York's MOMA & Lincoln Center New Directors/New Films Series (following its world premieres in Competition at both MIFF & Locarno 2022).

Providing co-finance to support commissioning production of new Australian films that then premiere at Melbourne International Film Festival (MIFF), the Premiere Fund, operated by MIFF INDUSTRY with funding from Victoria's State Government, has since 2007 supported more than "stories that need telling" which have won almost 200 awards from nearly 500 nominations and secured more than 700 festival selections globally (see show-reel here).

# MIFF 37°SOUTH MARKET

#### PRINCIPAL GOVERNMENT PARTNER



### **IMAJOR GOVERNMENT PARTNER**



